



Symbiosis Centre for Distance Learning (SCDL)

Symbiosis Bhavan, 1065B, Gokhale Cross Road, Model Colony, Pune-16

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Brief about the Company	<p>Pushpam Group is 50+ years Group based in Pune, Maharashtra. We are into IT, LPG distribution, Real Estate, Hospitality, Health Care, Training Industry.</p> <p>Pushpam Computers and Software Pvt. Ltd. is one of company under Pushpam Group. It is Pune based company. We are basically into Hardware and Software solutions. Our Products are Kiosk, POS machines, touch screens, bar code scanners etc.</p> <p>We work into Customized solutions.</p> <p>Currently we have developed customized solution for petroleum companies.</p> <ul style="list-style-type: none">• This solution we are going to provide on pan India basis ,i.e. all over India.
Current Opening (Designation)	Area Sales Manager
Profile of the Candidates	<ul style="list-style-type: none">• approaching/visiting to LPG product distributors• Responsible to bring revenue in the organization for assigned region.• Support Team for Speedy & effective implementation at new distributors.• Monthly per delivery service charges monitor & recovery from Distributor.• Take Sole responsibility of region in terms of sales, service and target completion.• Understanding client requirement and providing suitable solution technically.•
Locations	<ul style="list-style-type: none">• Navi Mumbai• Mumbai• Bengalore• Kakinada• Vizag• Jabalpur• Meerut/Ghaziabad• Jaipur• Ahmedabad
Number of Candidates	Per location 1 candidate is required
CTC / Pay Package (yearly)	No bar for good candidate
Date of Joining	Immediate

Selection Process & Criteria	Telephonic Interview Criteria: <ul style="list-style-type: none">• Minimum 2 years' experience in sales.• Should be aggressive & must know local language• With good communication skills• Should be ready to travel• Capable for revenue generation and strong follow up skills• Any Graduate, Age below 33
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