



Symbiosis Centre for Distance Learning (SCDL)

Symbiosis Bhavan, 1065B, Gokhale Cross Road, Model Colony, Pune-16

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<p>Brief about the Company</p>	<p>Pushpam Group is 50+ years Group based in Pune, Maharashtra. We are into IT, LPG distribution, Real Estate, Hospitality, Health Care, Training Industry.</p> <p>Pushpam Computers and Software Pvt. Ltd is one of company under Pushpam Group. It is Pune based company. We are basically into Hardware and Software solutions. Our Products are Kiosk, POS machines, touch screens, bar code scanners etc.</p> <p>We work into Customized solutions.</p> <p>Currently we have developed customized solution for petroleum companies.</p> <ul style="list-style-type: none"> This solution we are going to provide on pan India basis ,i.e. all over India.
<p>Current Opening (Designation)</p>	<p>Regional Manager</p>
<p>Profile of the Candidates</p>	<ul style="list-style-type: none"> Responsible for Sales and target completion. Handle Distributors/our direct client to whom Solutions will be sold. Support Distributors; convince them for the product/solution. Pick up orders from distributors (Revenue generation for company) and providing them constant support. Develop business of that region and help team for achieving Sales Target. Handle Petroleum company Officials in their area.
<p>Locations</p>	<ul style="list-style-type: none"> Delhi Ahmedabad Lucknow
<p>Number of Candidates</p>	<p>Per location 1 candidate is required</p>
<p>CTC / Pay Package (yearly)</p>	<p>No bar for right candidates</p>
<p>Date of Joining</p>	<p>Immediate</p>
<p>Selection Process & Criteria</p>	<p>Telephonic interview.</p> <p>Criteria:</p> <ul style="list-style-type: none"> Min. 6 years of sales and team handling experience. Should be result oriented Capable of revenue generation and with good follow up skills. Must be flexible for travelling. Must have good team handling capacity and leadership qualities.

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