



Symbiosis Centre for Distance Learning (SCDL)

Symbiosis Bhavan, 1065B, Gokhale Cross Road, Model Colony, Pune-16

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<p>Brief about the Company</p>	<ul style="list-style-type: none"> • Utturkar’s Wood Culture is involved in trading of international brand furniture fittings & accessories. It is established in 1996. With no experience or industry to speak of, the owners believed that India was ready to become the next big hub for the hardware industry as India was just waking up to its status of the “largest” world market. With foresight and coupled with hard work and a constant urge to innovate shaped Utturkar’s Wood Culture (UWC). Which today is the undisputed market leader affecting all aspect of human life; from their office to living, kitchen and yes bedroom. So a UWC product is closer to you than you ever realize. • "Utturkar's Wood Culture" has been in business for the past 20 years. We deal into various European companies i.e Grass, Koblenz, Hailo, Bortoluzzi etc. to serve the customer with huge range of products used for Modular Kitchens/Wardrobes/KD fittings etc. We have best solutions for in wardrobe sliding & sliding fitting also. • We have been an established as a highly popular company with an excellent track record for best customer satisfaction. We have never compromised on the quality & the services provided to the customers. We believe in keeping the customer happy & providing them with products at a very competent price.
<p>Current Opening (Designation)</p>	<p>Sales Executive</p>
<p>Profile of the Candidates</p>	<ul style="list-style-type: none"> • Making new dealers. • Communicating & taking orders from existing dealers. • Coordinating with back office for smooth product transition from warehouse to distributors/dealers. • Coordination with the interior designer, Architects and other staff members. • Excellent communication skills to ensure dealer satisfaction. • Contributing to, and developing, marketing plans and strategies.

	<ul style="list-style-type: none"> • Arranging for the effective distribution of marketing materials. • Maintaining and updating customer/dealers/distributors databases. • Communicating with target audiences and managing customer relationships. • Monitoring competitor activity.
Locations	Pune, Mumbai, Nagpur
Number of Candidates	6
CTC / Pay Package (yearly)	Rs.3,00,000 per Annum(CTC)
Date of Joining	As early as possible in January 2020
Selection Process & Criteria	There are two rounds first is group discussion & second is face to face round. Criteria is good in communication, positive attitude, ready to relocate if required.

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