



SYMBIOSIS CENTRE FOR DISTANCE LEARNING (SCDL)

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<p>Brief about the Company</p>	<p>Website: www.zoominsurancebrokersprivatelimited.com We are a Composite Corporate Insurance Broker licensed by IRDAI and one of the country's fastest expanding risk management and insurance brokers. A few key highlights about us :</p> <ul style="list-style-type: none"> • Staffed by professionals who are risk experts, • Offer comprehensive solutions to our clients surpassing traditional insurance services. • Designing new and non-conventional alternatives specifically to treat complex and ever-changing financial exposures. • Operating out of major cities in India.
<p>Current Opening (Designation)</p>	<p>Servicing and Placement –Non-Employee Benefit</p>
<p>Job Overview:</p>	<p>Identifying risk based on interaction with the client, Preparing RFQ and Comparative, Negotiating with Insurers pricing, terms & conditions, Placement and post-placement servicing of the policies.</p>
<p>Role and Responsibility</p>	<ul style="list-style-type: none"> • Working with client-facing colleagues to understand client's requirements and provide end-to-end solutions for placing the business with the insurer i.e. generating quotes, preparing a comparative statement, follow up, and policy vetting. This role will also require preparing and delivering a technical presentation for the client. • Evaluate and present the risk to insurance companies (suggesting additional covers depending on the client profile). • Identifying risk exposures of the client, understanding the insurance requirements and providing them with insurance solutions. • Business awareness and industry knowledge. • Ability to drive cross-functional team for common objectives, including daily interactions with Finance. • Interact with key clients of Group business from time to time to understand their concerns and identify improvement areas. • Technically competent for Infra, Energy, and property and flair for Creative Analysis of Risks for Fire, Engineering & Marine
<p>Profile of the Candidates</p>	<p>Servicing and Placement –Non-Employee Benefit</p>
<p>Locations</p>	<p>Mumbai, Andheri</p>
<p>Number of Candidates</p>	<p>2</p>
<p>CTC / Pay Package (yearly)</p>	<p>4L pa</p>
<p>Date of Joining</p>	<p>Immediately</p>
<p>Selection Process & Criteria</p>	<p>Selection Process: Group Discussion & 2 Rounds of Personal Interview. Criteria:</p> <ul style="list-style-type: none"> • Minimum Graduate, Post Graduate will be plus. Additional Insurance Specific Qualifications from III or similar institute will be preferred. • Goal oriented with positive attitude, sincere, hard- working and ambitious. • Highly effective oral and written communication with clarity of thought and expression. • Reasonable presentation skills • Average 7 to 12 years of experience in the Insurance industry to manage corporate relationship. • Hands-on experience of working with brokers in India, are desirable traits. • Knowledge and development of systems and processes to support service delivery.

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With Warm Regards,
Rupsi
Placement Team
SCDL