



## Symbiosis Centre for Distance Learning (SCDL)

Symbiosis Bhavan, 1065B, Gokhale Cross Road, Model Colony, Pune-16

Tel: 020-66211000, Fax: 020 -66211040, 66211041

Website: [www.scdl.net](http://www.scdl.net)

<b>Brief about the Company</b>	<b>Vinsys IT Services Pvt. Ltd</b>
<b>Current Opening (Designation)</b>	<b>Business Development Executive</b> <ul style="list-style-type: none"><li>• Strong interpersonal skills and an ability to build rapport with the client.</li><li>• Driven and ambitious individual with a strong desire to succeed.</li><li>• Fluent communication skill in English</li></ul>
<b>Profile of the Candidates</b>	<ul style="list-style-type: none"><li>• <b>We are looking for a talented and competitive Inside Sales Representative that generate high quality sales leads for the business in a quick sales cycle environment.</b></li><li>• <b>Sourcing new sales opportunities through inbound lead follow-up and outbound cold calls and emails</b></li><li>• <b>Understanding customer needs and requirements</b></li><li>• <b>Source new sales opportunities through inbound lead follow-up and outbound cold calls and emails and LinkedIn</b></li><li>• <b>Close sales and achieve monthly target</b></li><li>• <b>Research accounts, identify key players and generate interest</b></li></ul>
<b>Locations</b>	<b>Pune Kothrud (Near Karve Putla)</b>
<b>CTC / Pay Package (yearly)</b>	<b>1.80 LPA to 2.00 LPA</b>
<b>Date of Joining</b>	<b>Immediate</b>
<b>Working Days/ Shift Timing</b>	<b>5 days working / 9:00 am to 6:00 pm</b>
<b>Selection Process &amp; Criteria</b>	<b>Interview</b>

**Name: Kunal Bhandare - Assistant Manager – Recruitment**

**Contact: - 7030934534**

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